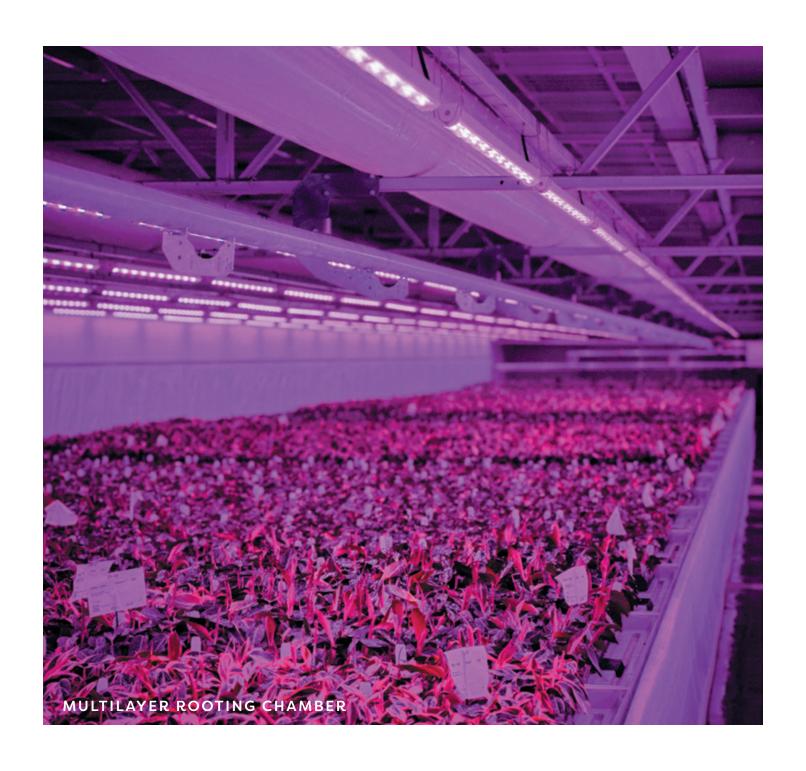


WINTER AND SPRING 2025







IN 2019, WE ESTABLISHED THE PLANT COMPANY WITH A SINGLE GOAL:
TO REINVENT THE HOUSEPLANT INDUSTRY.

BETTER GENETICS. UNIQUE VARIETIES. EASY ORDERING.
WE HAVE ACCOMPLISHED THAT GOAL.







WE PROUDLY ANNOUNCE OUR 2025 WINTER/SPRING COLLECTION. BROWSE AND ENJOY OUR NEWEST ADDITIONS, CURATED COLLECTIONS AND UNIQUE OPTIONS.

HOUSEPLANTS MADE EASY.

Premium leafjoy® Genetics

QUALITY STARTS AT THE SOURCE...

Which is why The Plant Company is committed to growing leafjoy® houseplants in a new way. Thanks to relationships with plant breeders around the world, leafjoy plants start with innovative genetics you won't find anywhere else.





THE BEAUTY IN THE DETAILS

Meticulously grown through tissue culture, they are rigorously scouted and virus indexed to ensure only robust, healthy plants leave the greenhouse. Growers are constantly roguing out plants that don't meet leafjoy's high standards, ensuring uniformity.

And thanks to state-of-the-art greenhouse facilities that feature automatic spray booms,

high-tech climate control software, CO² injection and an advanced LED system, each plant receives optimal growing conditions from rooting to shipment.

And finally, before they leave the greenhouse, each plant is meticulously labeled, polished and inspected for weeds, pests and disease, ensuring leafjoy plants arrive ready to go right onto the retail bench.



Created With Customers In Mind

We designed our leafjoy® program with garden centers and consumers in mind. We surveyed thousands of houseplant-lovers through our social media platforms to learn about their houseplant "pain points." We took what we learned and created a program that makes it easy to sell, purchase, and care for indoor plants. Here's what we asked and how you answered!



WHAT IS YOUR MAIN CONCERN ABOUT HOUSEPLANTS?

- 1 DON'T KNOW HOW TO CARE FOR THEM
- 2 DON'T HAVE A SPOT FOR THEM
- 3 DON'T HAVE ENOUGH LIGHT
- 4 I MIGHT KILL THEM
- 5 WORRIED ABOUT PESTS



WHY DO YOU PURCHASE HOUSEPLANTS?

- BRING A TOUCH OF NATURE INDOORS
- 2 BEAUTIFY MY HOME
- **3** GARDEN YEAR ROUND
- 4 PURIFY THE INDOOR AIR
- 5 REDUCE STRESS

HOW DO I CARE FOR THE PLANT?

We looked at the existing houseplant marketplace and noticed that many plants were being sold without identification or plant care tags. In fact, many plants only included a price sticker and didn't even include a genus, species or variety name! To reduce the plant buyer's anxiety, all leafjoy plants include large plant tags that clearly display the care information shoppers are looking for.

NEW FOR 2025

Our tags now offer quick access to online animations that help consumers care for their houseplants with short informational videos. From tips on light exposure to watering, consumer questions are answered and made easy to understand.





Scan the QR code to view one of our plant care tips animations, or go to provenwinners.com/leafjov

The leafjoy® Difference

leafjoy® TAGS LEAD TO CONSUMER SUCCESS AND REPEAT PURCHASES

Not knowing where to put houseplants is a major consumer concern. Large plant tags with easy-to-read information take the guesswork out of plant purchasing and increase at-home success. The tag attaches to a plat tag stake to keep it out of the soil and act as a variety-specific source of care information at the point of purchase.

leafjoy® PLANTS WILL AUTOMATICALLY SHIP WITH TAGS THAT FEATURE:

- Variety-specific photos to reference size and provide inspiration
- · Variety name, genus and species
- Placement information
- QR code linking to relevant Care Tips video
- Printed easy-to-follow care information





leafjoy® SIZES AND CONTAINER OPTIONS

leafjoy® CONTAINER SIZES

leafjoy plants are available in three container sizes to allow for multiple margin opportunities and retail price points.

Additionally, our productions containers are made from 100% certified post-consumer recycled plastics.







leafjoy H2O®



THE EASY-CARE HOUSEPLANT

We know caring for houseplants can be intimidating for many consumers, so we've developed leafjoy H₂O®, the easiest houseplant a consumer will ever own. These unique and innovative hydroponic bottle gardens create strong impulse sales at retail from novice to experienced houseplant enthusiasts.

Other than adding a little more water about once per month or when the container is almost empty, these plants are virtually care-free. leafjoy H₂O® items can be used in any light condition such as on a desk, nightstand, kitchen counter or anywhere else the consumer can imagine, and thrive for six months to one year and longer.



Scan the QR code to learn more about caring for your leafjoy H₂O[®]

leafjoy H2O° Containers





H₂O FLUTED MINI

Closed cork 9" container height



H₂O MINI

Closed cork 6.5" container height



leafjoy H₂O® 20-pack display tray



leafjoy littles®





THE PROVEN WINNERS leafjoy littles® LINE IS READY TO MAKE A BIG CONTRIBUTION TO YOUR YEAR-ROUND HOUSEPLANT SALES

Available in irresistible 9 cm containers, leafjoy littles make easy impulse purchases for consumers looking for a lower price point entry into indoor plants. They appeal to the novice plant collector's desire to nurture and learn about houseplants without the pressure of caring for a larger, more expensive plant.

- Innovative, high-quality houseplants in a sample size
- A wide assortment of unique and colorful varieties
- Proven Winners®-branded containers and tags provide immediate shelf recognition.



Superba

Sansevieria trifasciata

Austere Luster™



Beautifall® Jade

Epipremnum aureum



Beautifall® N'joy™

Epipremnum pinnatum

leafjoy littles® Varieties

SAMPLE SIZE HOUSEPLANTS

GREAT FOR GIFTS AND NOVICES

EASY IMPULSE PURCHASES



Beautifall® Off to Oz™

Epipremnum aureum



Beautifall® Snowy Morning™

Epipremnum aureum



Beautifall® Summer Nights™

Epipremnum aureum



Bold Belles™ **African Jungle**

Begonia hybrid



Bold Belles™ **Black Velvet**

Begonia hybrid



Bold Belles™ **Dappled Morning**[™]

Begonia maculata



Bold Belles™ Obsidian™

Begonia maculata



Endless Cascades[™] Adrift™

Hoya hybrid



Endless Cascades™ Autumn Blush

Hoya lacunosa



Endless Cascades™ Chouke™

Hoya hybrid



Endless Cascades™ Emerald Surf™

Hoya endauensis



Endless Cascades™ Freckled Splash

Hoya carnosa



Endless Cascades™ Green Light™

Hoya carnosa



Endless Cascades™ Kelp Grove™

Hoya wayetii



Endless Cascades™ Mathilde Splash

Hoya hybrid



Endless Cascades™ Misty Morning

Hoya lacunosa



Endless Cascades™ Sea Stones™

Hoya burtoniae



Endless Cascades[™] **Teacup Anemone**[™]

Hoya fitchii



Endless Cascades™ Vangviengiensis™

Hoya vangviengiensis



Falling Arrows® Champaign Reign™

Syngonium podophyllum



Falling Arrows® Cupid's Quiver

Syngonium podophyllum



Falling Arrows® Glacier Reign™

Glacier Reign™ **Rub**y
Syngonium podophyllum Syngoniur



Falling Arrows® Ruby Reign™

Syngonium podophyllum



Living Lace®
Cute as a Button™

Nephrolepis cordifolia



Living Lace® Ribbon Dance™

Platycerium veitchii



Living Lace®
Ruffled Arrow™

Rumohra adiantiformis



Living Lace®Twirly Whirley™

Nephrolepis exaltata



Living Lace®Wooly Tassel™

Davallia fejeensis



Mirage[™] Cactini[™]

Delosperma echinatum



Mirage™ Kathmandu™

Senecio barbertonicus



Mirage™ Mini Mammoth™

Senecio scaposus



Mirage™ Pretty in Pewter™

Crassula mesembryanthemoides



Mirage™ Turquoise Tentacles™

Curio ficodies



Network News™ All The Time™

Fittonia albivenis



Network News™ Breaking News™

Fittonia albivenis



Network News™ Current News™

Fittonia albivenis



Network News™ Dispatch™

Fittonia albivenis



Network News™ Latest News™

Fittonia albivenis



Network News™ Media™

Fittonia albivenis



Network News™ Nightly™

Fittonia albivenis



Network News™ Primetime™

Fittonia albivenis



Network News[™]
Top Stories[™]

Fittonia albivenis



Network News™ World Views™

Fittonia albivenis



New Vogue™ Feeling Flirty™

Tradescantia hybrid



New Vogue™ $\textbf{Feeling Sweet}^{\scriptscriptstyle{\mathsf{TM}}}$

Tradescantia hybrid



New Vogue™ **Frosted Terra**™

Cyanotis somaliensis



Savory Delights[™] Salt and Pepper™

Peperomia obtusifolia



Savory Delights™ **Spice is Nice**[™]

Peperomia obtusifolia



Savory Delights™ Sweet and Sour™

Peperomia obtusifolia



Shimmering Falls[™]



Urban Arches™ **Pixie Punk**™

Chlorophytum comosum



Polished in Pinstripes[™]

Cordyline terminalis





leafjoy® Canopy Collection™







See all available varieties at provenwinners.com/ Canopy

Premium Varieties

TOP SELLERS

EXCEPTIONAL QUALITY

CONSUMER-FRIENDLY TAGS



Art Deco™ **Gothic**[™]

Schismatoglottis wallichii



Art Deco™ **Opulence**[™]

Apoballis acuminatissima



Art Deco™ Rivera™

Schismatoglottis wallichii



Beautifall® N'Joy

Epipremnum pinnatum



Bold Belles™ **Criss Cross**™

Begonia masoniana



Bold Belles™ **Crystalline Sparkle**™

Begonia masoniana



Catamount™ **Ocelot**[™]

Dieffenbachia seguine



Catamount™ **Tasmanian Tiger**™

Dieffenbachia seguine



Chandelier™ **Celebrate**®

Ficus microcarpa



Chandelier™ **Happiness®**

Ficus benghalensis



Chroma® Abidjan

Ficus elastica



Chroma® Belize Ficus elastica



Chroma® Chloe Ficus elastica



Ghost Rider[™] Ficus elastica

Chroma®



Chroma® **Tineke**





Cling-On® $\textbf{African Fig}^{\scriptscriptstyle{\mathsf{TM}}}$

Ficus cyathistipula



Cling-On® **Amstel King**

Ficus maclellandii



Cling-On® **Anastasia**

Ficus benjamina



Cling-On® **Danielle**

Ficus benjamina



Cling-On® Mini Zen™

Ficus hybrid



Cling-On® Over the $Edge^{TM}$

Ficus hybrid



Color Full® Beauty Star

Calathea ornata



Color Full® Insignis

Calathea lancifolia



Color Full®
Lancelot™

Calathea rufibarba

Color Full®
Leopardina
Calathea leopardina



Color Full® Like a Prayer™

Calathea roseopicta



Color Full® Makoyana

Calathea makoyana



Color Full® Orbifolia

Calathea orbifolia



Color Full® Thoreau™

Calathea louisae



Color Full® Xena™

Calathea rufibarba



Endless Cascades™ Fresh Rain™

Hoya rangsan



Endless Cascades™ Reef Rider™

Hoya latifolia



Endless Cascades™ Shadow Falls™

Hoya callistophylla



Endless Cascades™ Shining Sea Star™

Hoya carnosa



Igneous™ Bold Forest™

Aglaonema commutatum



Igneous™ Crystal Vision™



Igneous™ Glitter Glamour™Aglaonema commutatum

Ivory Frost™ Aglaonema commutatum

Igneous™

Ask about our fast, low volume shipping options.





Igneous™ Timeless Tides™

Aglaonema commutatum



Jungle Diva™ Roxie™

Geogenanthus poeppigii



Lily Pads™ Umbellata

Ficus umbellata



Living Lace® Davana

Phlebodium aureum



Living Lace® Hurricane

Asplenium antiquum



Living Lace® Parvati

Asplenium difforme x dimorphum



Living Lace®Sword Dance™

Platycerium bifurcatum



Living Lace® Victoria

Asplenium antiquum



Adansonii *Monstera adansonii*



Mysteria® Deliciosa Monstera deliciosa



Mythic® Blackout™ Alocasia amazonica



Mythic® Dragonite™

Alocasia melo



Mythic® Frydek Alocasia hybrid



Mythic®
Jungle Cat™
Alocasia zebrina



Mythic®
Jungle Music™
Alocasia amazonica



Mythic® Lauterbachiana

Alocasia lauterbachiana



Mythic® Longiloba Alocasia longiloba



Mythic®
Mickey Mouse
Xanthosoma hybrid



Mythic® Pining for You™

Alocasia scalprum



Mythic® Quicksilver™

Alocasia sinuata



Rumpelstiltskin™

Alocasia sinuata

Mythic® Mythic®



Silver Dragon

Alocasia baginda



New Vogue™ **Feeling Flirty**™

Tradescantia hybrid



New Vogue™ **Feeling Frosty**™

Tradescantia hybrid



Prismacolor™ Birkin

Philodendron hybrid



Prismacolor™ **Bronze**

Philodendron micans



Prismacolor™ Deviant™

Philodendron rugosum



Prismacolor™ **Double-edged Sword**[™]

Philodendron hybrid



Prismacolor™ **Electric Eel**™

Philodendron joepii



Prismacolor™ **Emerald Ripcurl™**

Philodendron squamiferum



Prismacolor™ **Fall Leaves**™

Philodendron hybrid



Prismacolor™ Florida Green

Philodendron hybrid



Prismacolor™ Gloriosum

Philodendron gloriosum



Prismacolor[™] **Golden Apple**[™]

Philodendron stenolobum



Prismacolor™ Golden Girl™

Philodendron hybrid



Prismacolor[™] **Green Princess**

Philodendron hybrid



Prismacolor™ Orange You Gorgeous™

Philodendron hybrid



Prismacolor™ Orange Smooth™

Philodendron billietiae



Prismacolor™ Pink Princess

Philodendron hybrid



 $\begin{array}{c} \mathbf{Prismacolor}^{\scriptscriptstyle\mathsf{TM}} \\ \mathbf{Pop} \ \mathbf{Art}^{\scriptscriptstyle\mathsf{TM}} \end{array}$

Philodendron erubescens



Prismacolor[™] **Regal Rouge**[™]

Philodendron hybrid



Tag design for **Premium Varieties**



Prismacolor™ Splash Dash™ Philodendron hybrid



Prismacolor™ Twisted Sister™ Philodendron tortum



Prismacolor™ White Wizard

Philodendron hybrid



Prismacolor[™] Zig Zag™

Philodendron hybrid



Shimmering Falls[™] Kalimantan

Scindapsus pictus



Shimmering Falls[™] **Silver Splash**

Scindapsus pictus



Siesta® Say Grace™

Maranta leuconeura



Socialite® **Triostar**

Stromanthe sanguinea



StyleLush™ Sea Turtle™

Homalomena rubescens



Sweet Dreams® Neverland

Ctenanthe lubbersiana

Limited Run Varieties

UNIQUE GENETICS

HIGHER PRICE POINT

HIGHER MARGINS



Arching Amour[™] **Heart's Desire**[™]

Anthurium hybrid



DocBlock® Michelle®

Anthurium hybrid



DocBlock® Premiere™

Anthurium hybrid



Endless Cascades[™] **Blushing Sunset**[™]

Hoya wibergiae



Endless Cascades™ Night Sparrow™

Hoya clemensiorum



Endless Cascades™ Quinquenervia

Hoya quinquenervia



Endless Cascades™ Sabah

Ноуа



Endless Cascades™ Sarawak Cream

Hoya latifolia



Mysteria® Spotsylvania™

Monstera deliciosa



Mythic® Apollo™

Alocasia hybrid



Mythic® Into the Night™

Alocasia chienlii



Mythic®
Tentacular™
Alocasia hybrid



Prismacolor™ Atabapoense

Philodendron atabapoense



Prismacolor™ Ruby Ripcurl™

Philodendron erubescens



StyleLush™ Uplift™

Homalomena rubescens



Tropical Tapestry™ Kura Kura™

Labisia



Tag design for Boutique Varieties



Tag design and medallion for Collector's Edition Varieties

leafjoy® DocBlock®

leafjoy® IS EXCITED TO INTRODUCE THE VIBRANT AND UNIQUE LINE OF ANTHURIUMS FROM DOCBLOCK®



The NEW DocBlock® Premier™ collection from leafjoy offers customers a reason to keep coming back for an everchanging selection of premium hybrid Anthuriums. Houseplant collectors and aroid enthusiasts will be delighted by the award-winning breeding from Dr. Jeff Block that brings new and exciting varieties of velvet-leaf houseplants to your garden center.



Terraform™ Terrariums

TERRARIUMS OFFER CUSTOMERS A WAY TO ADD GARDEN FLARE ANYWHERE.

The new Terraform™ Terrariums are the easiest, no-care way to bring nature to any indoor space. These self-contained ecosystems thrive without pruning, watering or fertilizing, making them foolproof options for indoor gardeners. Great for gifts, impulse buys, collectors, miniature gardeners and more, they're sure to boost year-round sales.



Scan the QR code to learn more about your Terraform™ Terrarium or go to provenwinners.com/ terrariums



The leafjoy® Advantage

SAVINGS, SALES SUPPORT AND SOCIAL MEDIA

CONSUMER-FOCUSED

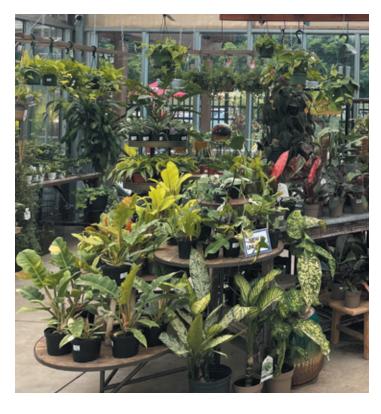
Tags are variety specific with plant care tips and home placement suggestions.

ADVERTISING SUPPORT

leafjoy® is backed by the Proven Winners® brand and national promotional efforts to drive customers to your store.

GENETICS

Premium genetics from tissue culture and a controlled lifecycle ensure improved, consistent quality and a longer shelf life.





GROWING ENVIRONMENT

Plants are sustainably grown in environmentally controlled greenhouses with integrated pest management processes. Plants arrive leaf shined, ready for retail shelves right out of the box.

Buyer Benefits

UP-TO-DATE AVAILABILITY

Buying directly from the grower has incredible benefits, such as real-time availability and eyes-on quality control.



THE LOWEST MINIMUMS ARE DIRECT FROM THE GREENHOUSE

10 case minimums were unheard of until now. We know that houseplants turn over quickly in your greenhouse, so we have built a system to support your continued success. Low Minimum orders with quick ship options will ensure that you have fresh houseplants fast.





RETAIL-READY PLANTS

The moment your plants are selected, they are checked by our teams for quality excellence. For leafjoy, that means healthy, bug-free, well-formed plants that can go from shipment to sale without the retailer's preparation.



Ordering and Shipping

LOW-VOLUME, FAST AND RELIABLE SHIPPING AVAILABLE

Our convenient location near major shipping lanes in Virginia allows leafjoy® plants to get to your garden center quickly, without needing to fill a truck. Customize your order by choosing from a variety of configurations and enjoy low-volume shipping to order only what you need and easily restock. Contact our sales team for more information and to get your leafjoy department started.

leafjoy® SHIPPING OPTIONS

PALLETIZED BOXES: Using FedEx LTL freight, you can receive one pallet or more at a time.

CC CARTS: Half- and full-truckload options are available using LTL shipping.

ORDERING leafjoy® FOR YOUR GARDEN CENTER

leafjoy pallets can be any combination of cases with our 12 cm, 17 cm, leafjoy littles, Terraform Terrariums, Canopy Collection, and H²O line to perfectly meet your garden center's needs. Within each case you can customize the varieties to ensure a broad offering. We offer minimum orders as little as 10 cases. See our website for the most up-to-date list of plant varieties.

SHIPPING THROUGH THE SEASONS

During the winter months we incorporate heat packs and a pallet shroud to insulate and protect the plants. Using this system, we can protect your plants from cold damage to arrive at your garden center healthy and ready to sell.



Retailer Merchandising





leafjoy® PLANTS ARE EASY TO MERCHANDISE

Scatter them throughout the gift department, place them near the checkout counter, develop a separate in-store display and use our helpful POP to help customers choose the perfect plant for their space.



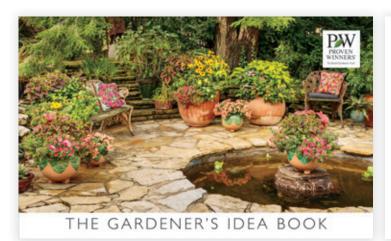
Retailer Support and Marketing Solutions

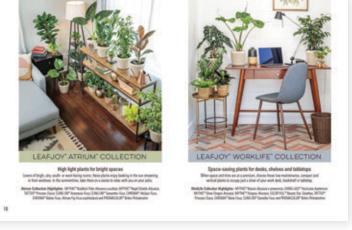
CONNECTING WITH THE CONSUMER

By offering leafjoy® in your store, you unlock the power of the Proven Winners brand year round. Every single day, we communicate the Proven Winners® promise of quality plants and products, consistent performance and unmatched support. We reach out to consumers to build the exposure that will benefit your garden center. Our broadreaching marketing campaigns inspire consumers to seek out Proven Winners branded products and drives buyers into your store looking for leafjoy plants. No other brand does more.



Social media star Laura LeBoutillier from Garden Answer





PROVEN WINNERS SUPPORT

Train Your Staff—Our free Certified retailer training program has been educating garden centers for 20 years. Sign up today to make sure your staff is up to date on the leafjoy program.

Amplify and Localize Proven Winners National Marketing—The Connect+® marketing solutions program helps you boost visibility and draw attention to your store.

Make it Easy to Shop Local—The Proven Winners Find a Retailer Tool makes it easy for consumers to find your store.



WE ARE READY TO PLACE YOUR CUSTOM ORDER! FIND CONTACT INFO FOR OUR SALES TEAM BY SCANNING HERE OR VISITING



THEPLANTCOMPANY.COM/REACH-OUR-SALES-TEAM







3038 STUARTS DRAFT HWY. STUARTS DRAFT, VA 24477

540.487.4043 sales@theplantcompany.com theplantcompany.com









CHECK US OUT ON SOCIAL MEDIA @PROVENWINNERSLEAFJOY